# Transportation & Logistics Career Pathway

MISSOURI ECONOMIC RESEARCH & INFORMATION CENTER
MISSOURI DEPARTMENT OF HIGHER EDUCATION
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#### What are Career Pathways?

Career Pathways are groups of occupations within a career field. Occupations within a pathway share common skills, knowledge, and interests. The pathways use industry-recognized credentials and are examples of how different levels of training or education can help provide opportunities for career advancement.

#### Missouri Numbers:



20,036 Employers



242,432 Workers



\$70,001 Average Wage

# Why Have a Career in Transportation?

The Transportation and Logistics industry is the core of strategic supply chain management. Every person and every industry in the world is influenced by, and depends upon, transportation and logistics. Transportation and Logistics represents 10 percent of total private sector employment, employing over 242,000 workers across more than 20,000 businesses in 2022. The Transportation and Logistics industry has particularly high concentrations in Wood Container & Pallet Manufacturing and Boiler, Tank, & Shipping Container Manufacturing. Employment in this industry has been steadily growing, increasing by 2 percent per year from 2017 to 2022. Transportation and Logistics wages averaged \$70,001 in 2022, higher than the state average of \$54,520 for all industries.

The Transportation and Logistics industry has many career pathways with opportunities for rewarding careers with good pay and advancement in Procurement & Sales, Transportation, and Warehousing & Distribution.

#### **Know the Basics**

Transportation and Logistics careers often involve interactions with customers, so communication skills are important. Soft skills, such as interpersonal skills, professionalism, and dependability are important in all industries and occupations. These jobs can revolve around shifts and critical driving times. Consequently, dependability, along with being flexible when the situation demands it, are valued characteristics.

#### **Skills needed for Success:**

The Transportation and Logistics industry has a set of industry-wide technical competencies that represent the knowledge and skills needed to be successful in this industry. Some of the skills needed for success include maintenance and repair knowledge, supply chain logistics, and the ability to adapt and consider new ways of doing things, as well as knowledge and compliance of government regulations.

#### Who's Hiring in Missouri?

FedEx
United Parcel Service, Inc.
United States Postal Service
Sysco Corporation
Jack Cooper Transport



### Procurement & Sales

#### **Transportation**

## Warehousing & Distribution

Now

Short-Term On-the-Job Training Counter and Rental Clerks

Entry: \$29,130 Average: \$37,790

**Driver/Sales Workers** 

Entry: \$27,840 Average: \$41,850

**Customer Service Reps.** 

Entry: \$30,840 Average: \$40,410

Light Truck/Delivery Driver

Entry: \$30,130 Average: \$45,090

**Passenger Attendants** 

Entry: \$31,790 Average: \$36,140

Industrial Truck & Tractor Operators

Entry: \$36,430 Average: \$43,490

Shipping & Receiving

Entry: \$28,810 Average: \$37,450

**Certificates:** Commercial Driver's License (CDL), Business

Administration Certificates

Certificates: First Aid CPR AED

**Certificates:**Commercial Driver's License (CDL), Forklift Operator,

Hazardous Materials

Next

Certificate,
Associate
Degree,
Apprenticeship,
Moderate- to
Long- Term
On-the-Job
Training

Sales Reps, Wholesale & Manufacturing

Entry: \$45,810 Average: \$73,930

**Procurement Clerk** 

Entry: \$38,000 Average: \$45,950

Transportation, Storage & Distribution Managers

Entry: \$62,080 Average: \$97,330

**Heavy Truck Drivers** 

Entry: \$41,350 Average: \$51,900

Transportation, Storage & Distribution Managers

Entry: \$62,080 Average: \$97,330

First Line Supervisor of Transp. & Material Moving Workers

Entry: \$43,200 Average: \$58,530

**Degrees:** Business Administration

and Management

**Degrees:** Logistics, Materials, and Supply Chain Management **Certificates:** Commercial Driver's License (CDL), Forklift

Operator

**Degrees:** Logistics, Materials, and Supply Chain Management **Certificates:** Forklift Operator,

Accounting, QuickBooks

Later

Bachelor's Degree or Advanced Degree Sales Managers

Entry: \$89,950 Average: \$143,710

**Purchasing Managers** 

Entry: \$102,780 Average: \$129,270

Airline Pilots, Copilots, & Flight Engineers

Entry: \$92,310 Average: \$217,730

Logisticians

Entry: \$57,560 Average: \$80,300

**Degrees:** Business Administration

and Management

Certificates: Logistics & Supply

Chain Management

Degrees:

Airline/Commercial/Professional

Pilot and Flight Crew

Degrees: Business

Administration and Management

Certificates: Logistics & Supply

Chain Management

Sources:

Lightcast™

Employment and Training Administration, Competency Model Clearinghouse 2022 Occupational Employment Survey Wage data, U.S. Bureau of Labor Statistics Quarterly Census of Employment and Wages, U.S. Bureau of Labor Statistics Top employers data is based on 2022 online job ads

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